

								Marcellus-Utica Condensate	Marcellus- Utica
Day	OH TIER 1	OH TIER 2	OH TIER 3	WV TIER 1	WV TIER 2	WV TIER 3	KY	Formerly - ALS	Light
1	\$56.42	\$53.42	\$51.42	\$56.42	\$53.42	\$51.42	\$57.42	\$38.42	\$45.42
2	\$56.32	\$53.32	\$51.32	\$56.32	\$53.32	\$51.32	\$57.32	\$38.32	\$45.32
3	\$56.32	\$53.32	\$51.32	\$56.32	\$53.32	\$51.32	\$57.32	\$38.32	\$45.32
4	\$56.32	\$53.32	\$51.32	\$56.32	\$53.32	\$51.32	\$57.32	\$38.32	\$45.32
5	\$57.32	\$54.32	\$52.32	\$57.32	\$54.32	\$52.32	\$58.32	\$39.32	\$46.32
6	\$56.13	\$53.13	\$51.13	\$56.13	\$53.13	\$51.13	\$57.13	\$38.13	\$45.13
7	\$54.99	\$51.99	\$49.99	\$54.99	\$51.99	\$49.99	\$55.99	\$36.99	\$43.99
8	\$56.76	\$53.76	\$51.76	\$56.76	\$53.76	\$51.76	\$57.76	\$38.76	\$45.76
9									
10									
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26									
27									
28									
29									
30									
31									
	\$56.3225	\$53.3225	\$51.3225	\$56.3225	\$53.3225	\$51.3225	\$57.3225	\$38.3225	\$45.3225
Days	8	8	8	8	8	8	8	8	8

## TIER 1 - 150 + net barrels of crude oil

No more than 2.5% BS&W (if the BS&W is over 2% it will then qualify for Tier 2 pricing)

One stop location (one or more tanks at a single location)

## TIER 2- 60-149.99 net barrels of crude oil

Two Stops within 5 miles

## TIER 3- 30-59.99 net barrels of crude oil

The prices as posted are based upon computation of volume by using tank tables, or as measured by approved automatic measuring equipment, and a deduction for all BS&W and correction for temperature deductions or allowances shall be made on the basis of 60 degrees Fahrenheit. Crude oil purchased shall be free of contamination and/or alteration by foreign substances or chemicals not associated with virgin crude oil. These include, but are not restricted to, oxygenated and/or chlorinated compounds.

The Marcellus/Utica Shale produced crude oil will be purchased based on the monthly average for the following postings:

Up to 54.9 API Gravity-Marcellus/Utica Light crude oil 55.0+ API Gravity- Marcellus/Utica Condensate (formerly posted as Appalachian Light Sweet-ALS). Other parameters will be evaluated on a farm by farm basis.

Division Order Department  
1-800-278-3364  
ergonoil@ergon.com  
Daniela Drawchyk - Manager

Ben Jezovnik  
Crude Oil Buyer - Pennsylvania, New York  
443-536-1164  
Beric.Jezovnik@ergon.com

Aaron Fleming  
VP - Commercial  
740-624-4388  
Aaron.Fleming@ergon.com

Anthony Raco  
Field Operations Representative  
412-400-7934  
Anthony.Raco@Ergon.com

Kathy Hill  
Crude Oil Buyer - West Virginia  
740-350-2804  
Kathy.Hill@ergon.com

Joe Wezolowski  
Crude Oil Buyer  
412-529-0407  
Joe.Wezolowski@ergon.com

Justin Merryman  
Commercial Manager  
330-260-0759  
Justin.Merryman2@ergon.com

**Prices are informational only, do not constitute an offer and are subject to change or revisions without notice.**