

[illegible]

TIER 1 - 150 + net barrels of crude oil

No more than 2.5% BS&W (if the BS&W is over 2% it will then qualify for Tier 2 pricing)

One stop location (one or more tanks at a single location)

TIER 2- 60-149.99 net barrels of crude oil

Two Stops within 5 miles

TIER 3- 30-59.99 net barrels of crude oil

The prices as posted are based upon computation of volume by using tank tables, or as measured by approved automatic measuring equipment, and a deduction for all BS&W and correction for temperature deductions or allowances shall be made on the basis of 60 degrees Fahrenheit. Crude oil purchased shall be free of contamination and/or alteration by foreign substances or chemicals not associated with virgin crude oil. These include, but are not restricted to, oxygenated and/or chlorinated compounds.

The Marcellus/Utica Shale produced crude oil will be purchased based on the monthly average for the following postings:

up to 54.9 API Gravity-Marcellus/Utica Light crude oil

55.0+ API Gravity- Marcellus/Utica Condensate (formerly posted as Appalachian Light Sweet-ALS).

Other parameters will be evaluated on a farm by farm basis.

Contact Information

Division Order Department
1-800-278-3364
ergonoil@ergon.com
Daniela Drawchyk - Manager

Kathy Hill
Crude Oil Buyer - West Virginia
740-350-2804
Kathy.Hill@ergon.com

Ben Jezovnik
Crude Oil Buyer - Pennsylvania, New York
443-536-1164
Beric.Jezovnik@ergon.com

Joe Wezolowski
Crude Oil Buyer
412-529-0407
Joe.Wezolowski@ergon.com