



--	--	--	--	--	--	--	--	--	--	--

**TIER 1 - 150 + net barrels of crude oil**

No more than 2.5% BS&W (if the BS&W is over 2% it will then qualify for Tier 2 pricing)

One stop location (one or more tanks at a single location)

**TIER 2- 60-149.99 net barrels of crude oil**

Two Stops within 5 miles

**TIER 3- 30-59.99 net barrels of crude oil**

The prices as posted are based upon computation of volume by using tank tables, or as measured by approved automatic measuring equipment, and a deduction for all BS&W and correction for temperature deductions or allowances shall be made on the basis of 60 degrees Fahrenheit. Crude oil purchased shall be free of contamination and/or alteration by foreign substances or chemicals not associated with virgin crude oil. These include, but are not restricted to, oxygenated and/or chlorinated compounds.

The Marcellus/Utica Shale produced crude oil will be purchased based on the monthly average for the following postings:

38.0-49.9 API Gravity – Marcellus/Utica Medium crude oil

50.0-59.9 API Gravity-Marcellus/Utica Light crude oil

60.0+ API Gravity- Marcellus/Utica Condensate (formerly posted as Appalachian Light Sweet-ALS).

Other parameters will be evaluated on a farm by farm basis.

**Contact Information**

Nicholas Andreychek  
 Manager - Appalachian Crude Oil and Condensate  
 717-576-7077  
 Nicholas.Andreychek@ergon.com

Kathy Hill  
 Crude Oil Buyer - West Virginia  
 740-350-2804  
 Kathy.Hill@ergon.com

Ben Jezovnik  
 Crude Oil Buyer - Pennsylvania, New York  
 443-536-1164  
 Beric.Jezovnik@ergon.com

Joe Wezolowski  
 Crude Oil Buyer  
 412-529-0407  
 Joe.Wezolowski@ergon.com

Bob Gerst  
 Crude Oil Buyer - West Virginia  
 740-516-6623  
 Bob.Gerst@ergon.com

Division Order Department  
 1-800-278-3364  
 ergonoil@ergon.com  
 Daniela Drawczyk - Manager